

A large industrial robotic arm, likely a Fanuc model, is shown in a factory setting. The arm is white and black, with various cables and hoses attached. It is positioned over a metal workpiece that has several circular holes. The background is blurred, showing other industrial equipment and a bright light source.

# CLEANTECH

INDUSTRY SECTOR BRIEF

SELECTFLORIDA

Powered by **FLORIDACOMMERCE**

[www.SelectFlorida.org](http://www.SelectFlorida.org)

## AS THE NATION'S SUNSHINE STATE, FLORIDA IS THE PLACE WHERE CLEANTECH IS AFFORDABLE.

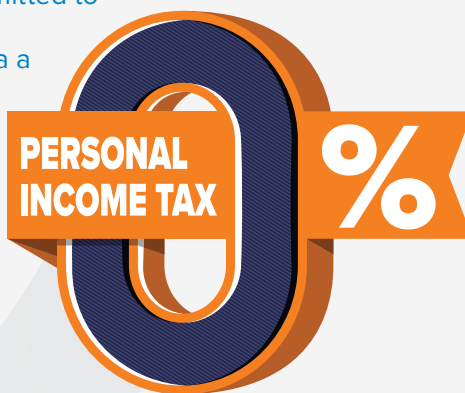
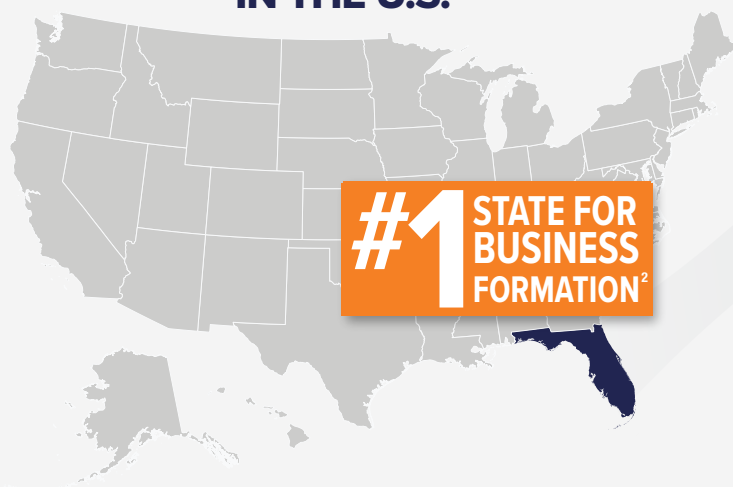
Florida boasts one of the nation's largest markets for cleantech goods and services and ranks among the top locations for cleantech businesses. These assets in a cost-competitive and welcoming state mean that Florida isn't just ready for the future — We are the future.

### BUSINESS CLIMATE

Consistently ranked one of the best states for business — Florida is committed to keeping regulatory requirements and business taxes low. Which, along with a strong economy and zero personal state income tax, makes Florida a great place to do business. We won't stand in the way of your success.

**We will pave the way for it.**

FLORIDA HAS THE  
**4TH BEST TAX CLIMATE  
IN THE U.S.<sup>1</sup>**



STATE  
CREDIT RATING  
**AAA**  
FOR FIVE CONSECUTIVE YEARS<sup>3</sup>

### COMPARATIVE COSTS FOR CLEANTECH INDUSTRY\* FLORIDA VS. OTHER STATES

INDICATOR	FLORIDA	CALIFORNIA	GEORGIA	LOUISIANA	NORTH CAROLINA	SOUTH CAROLINA	TEXAS
State Business Tax Climate Ranking <sup>1</sup>	<b>4</b>	48	32	39	10	31	13
Top Personal Income Tax Rate <sup>1</sup>	<b>None</b>	13.30%	5.75%	4.25%	4.75%	6.50%	None
Top Corporate Income Tax Rates <sup>1</sup>	<b>5.50%</b>	8.84%	6.00%	7.50%	2.50%	5.00%	GRT**
Average Combined State and Local Sales Tax Rate <sup>1</sup>	<b>7.00%</b>	8.82%	7.40%	9.55%	6.99%	7.43%	8.20%
Private Sector Union Membership <sup>4</sup>	<b>2.50%</b>	8.80%	2.90%	2.80%	1.90%	1.60%	2.60%
Chemical Manufacturing Average Annual Wage <sup>5</sup>	<b>\$88,752</b>	\$126,156	\$84,132	\$131,138	\$101,706	\$78,567	\$129,868
Environmental Consulting Services Average Annual Wage <sup>5</sup>	<b>\$76,269</b>	\$92,844	\$85,835	\$82,469	\$88,281	\$79,927	\$84,782

Source: 1 The Tax Foundation; 2 U.S. Census Bureau; 3 S&P Global; 4 Unionstats; 5 Lightcast

\*Industry includes establishments operating under NAICS codes commonly associated with major cleantech segments

\*\*Gross Receipts Tax - According to The Tax Foundation, GRT are applied to a company's gross sales, without deductions for a firm's business expenses. These taxes are imposed at each stage of the production process, leading to tax pyramiding.

## TRANSPORTATION & INFRASTRUCTURE

Florida has one of the world's most extensive multi-modal transportation systems — giving you the ability to move your product anywhere in the world. **So, the only thing easier than operating your business in Florida is moving your product out.**



**19** Commercial Service Airports<sup>6</sup>



**3** Spaceport Facilities<sup>7</sup>



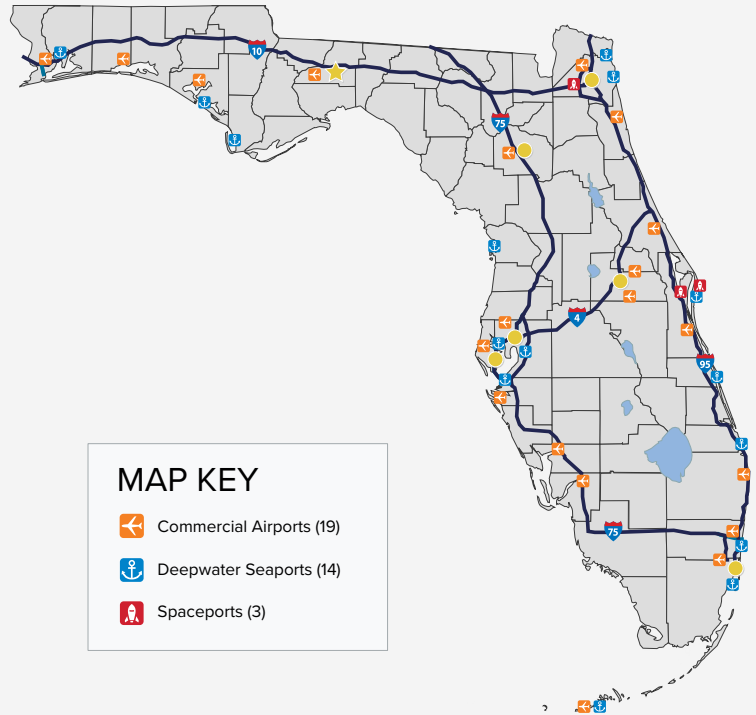
**14** Deepwater Seaports<sup>6</sup>



**2,700+** Miles of Freight Rail Tracks<sup>8</sup>



**120,000+** Miles of Roadway<sup>6</sup>



### MAP KEY

- Commercial Airports (19)
- Deepwater Seaports (14)
- Spaceports (3)

## WORKFORCE EXCELLENCE

Nothing is more important to a company's success than its workforce. More than 400,000 Floridians work in the state's manufacturing industries<sup>5\*</sup> and our technical colleges, state colleges, and universities are among the nation's top producers of STEM graduates. **So while we're helping you succeed with today's talent, we're also preparing tomorrow's.**

**#1 U.S. STATE FOR HIGHER EDUCATION<sup>9</sup>**

**#1 U.S. STATE FOR TALENT ATTRACTION<sup>5</sup>**

**#1 U.S. STATE IN THE SOUTHEAST FOR BACHELOR'S DEGREE COMPLETIONS IN 2022 WITH OVER 117,000 DEGREES AWARDED<sup>5</sup>**

**ALL FLORIDA COUNTIES HAVE WORKERS EQUIPPED WITH ENERGY-EFFICIENCY SKILLS<sup>10</sup>**

**10% OF FLORIDA'S ENERGY-EFFICIENCY WORKERS ARE VETERANS<sup>10</sup>**

**#2 U.S. STATE FOR SOLAR JOBS<sup>11</sup>**



Source: 5 Lightcast; 6 Florida Department of Transportation; 7 Federal Aviation Administration; 8 Association of Americans Railroads; 9 U.S. News & World Report; 10 E4TheFuture; 11 Solar Energy Industries Association

\*Industry includes establishments operating under NAICS codes commonly associated with major cleantech segments

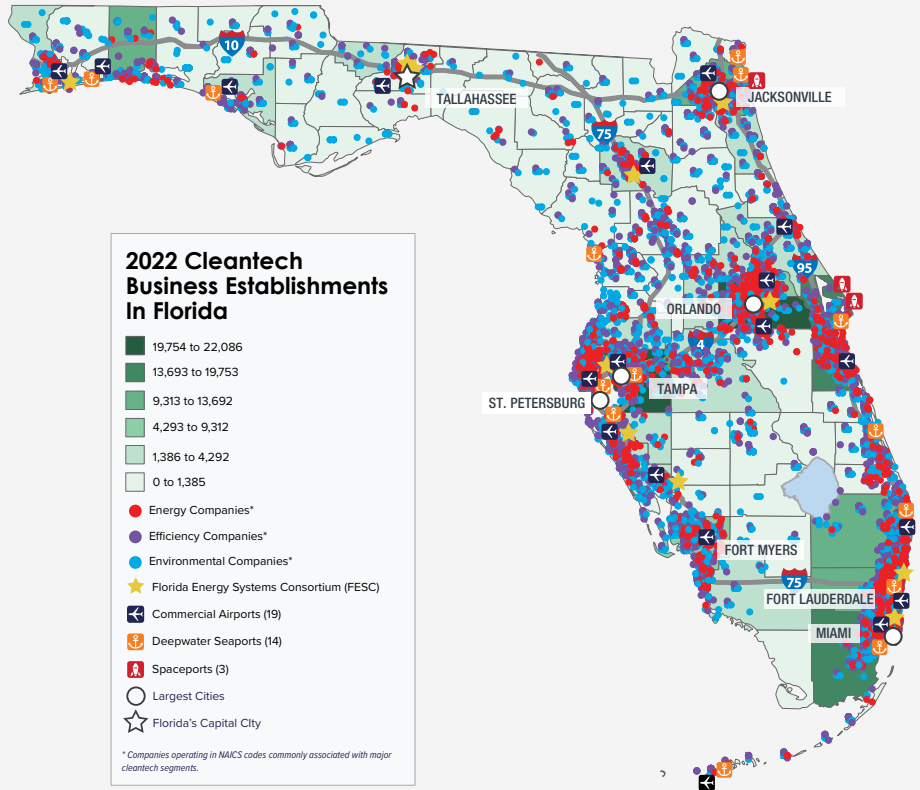
# FLORIDA'S CLEANTECH CLUSTER

**16,000+**  
Cleantech Establishments  
in Florida<sup>5\*</sup>

**170,000+**  
Cleantech Industry  
Employees<sup>5\*</sup>

**#3**  
U.S. State for Cleantech  
Establishments<sup>5\*</sup>

Source: 5 Lightcast  
\*Industry includes establishments operating under NAICS codes commonly  
associated with major cleantech segments  
Map Source: Lightcast



## SERVICES

- **Confidential Site Selection & Property Search Assistance**
- **Industry Sector Expertise**  
Target Sectors: Manufacturing, Aviation/Aerospace, Defense & Homeland Security, Cleantech, Financial & Professional Services, Headquarters, Information Technology, Life Sciences, Logistics & Distribution
- **Demographic & Workforce Information**
- **State Agency Liaison**
- **Permitting & Regulatory Assistance**
- **Incentive Programs**
- **Export Counseling**
- **Overseas Trade Shows and Trade Missions**
- **Certificates of Free Sale**

## WE ARE READY TO ASSIST YOU

For expansion and location assistance:



**Tim Johns**  
Senior Manager  
Economic Development  
Tel: +1 (407) 956-5611  
Email: [Tim.Johns@Commerce.fl.gov](mailto:Tim.Johns@Commerce.fl.gov)

**FloridaCommerce**  
The Caldwell Building  
107 E. Madison Street  
Tallahassee, Florida 32399  
Tel: +1 (850) 245-7106

For exporting assistance:



**Alejandra Henao**  
Director  
International Trade & Development  
Tel: +1 (305)-808-3670  
Email: [Alejandra.Henao@SelectFlorida.org](mailto:Alejandra.Henao@SelectFlorida.org)

**SelectFlorida**  
201 Alhambra Circle, Suite 610  
Coral Gables, Florida 33134  
Tel: +1 (305) 808-3660

**SELECTFLORIDA**